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Soaring Eagles

ABWA News!

We are revamping our buddy program!

Overview

This program is a win-win for veteran members and new members. The program connects people, so they can build relationships, engage in reciprocal learning between the new members and veteran members, and grow their network.

A veteran member is paired with a new member for the first year of membership. The program has a rolling start date. Each buddy pair relationship starts on the day the new member/veteran member match is made by the buddy program coordinator. Veteran members will join the program on a volunteer program. Once the veteran member has opted-in to become a buddy, they will be asked to fill out a short questionnaire. New members will also be asked to fill out a short questionnaire. The questionnaires from new and veteran members will be used to create a good match. The buddy program coordinator will match the new member with a veteran buddy based on the responses to the questionnaire, looking to match availability and compatibility. The coordinator will then do an introduction, via email, between the new member and veteran member which will include both members contact information and responses from both parties' questionnaires. From that point on, it is the veteran members responsibility to maintain contact with the new member. Remember, engaging and retaining new members is important to the growth and vitality of the chapter.

What being a veteran buddy means

Being a veteran buddy is a simple process: check-in with your new member buddy before monthly meetings and events, make them feel welcome by introducing them to other members and help initiate conversations for your buddy, answer their questions about ABWA, find out what they would like to get from ABWA personally and professionally and help them get it, inform them about the benefits of ABWA, and be an advocate for your buddy by encouraging them to take on new roles within the chapter.

What being a new member buddy means

Being a new member buddy is a simple process: check-in with your veteran member (if they reach out, reach back), let your veteran buddy know your career and professional development goals, be willing to ask questions, and follow the suggestions of your buddy to get the most out of your membership.



UPCOMING EVENTS

General Meetings are on the **FIRST** Thursday at OSF from 6-8:15pm

- **September 5th – General Meeting**
- **October 3rd – General Meeting**
- **November 7th – General Meeting**

Member Spotlight



August:
Julie Kangas
Dentist, Citracado Dental Group

Julie Kangas – Citracado Dental Group

1. Why did you join ABWA?

I joined ABWA because I enjoy meeting and interacting with women in many different types of business. As a dentist, I meet many colleagues in the same line of work, but I am fascinated with the variety of professional women I meet through ABWA. I learn a lot about business and have made many wonderful lifelong friends.

2. Tell us about your business.

I own a group dental practice, Citracado Dental Group, which my husband, Dr. Randy Jungman, and I started in 1980. We wanted to have the freedom to practice according to our values and philosophy, and that is still what we do, over 35 years later. We are now working with our two dentist sons, as well as other specialists and general dentists. We provide all types of dental care in our group practice, and enjoy our variety of services, as well as the wonderful relationships we have developed over the years.

3. Where do your clients come from?

Our clients come from several sources; direct referrals from our clients, online reviews, and our staff, who recommend us to their family and friends. Many people come for a second opinion if they are not sure about recommended treatment, and we are happy to provide free consultations on any dental questions.

4. How can ABWA members help you grow your business?

ABWA members give us a wonderful compliment if they recommend us to their colleagues and friends. We treat each person as a member of our own family, and our team members are known for their skill and compassion. Our office is a warm and friendly environment designed to quickly put our guests at ease.

5. Tell us a secret or something about yourself people would be surprised to learn about you.

I have a dream to be a contestant on Wheel of Fortune and have previously advanced to the in-person tryout stage. Until I make it to the live program, I am an avid Scrabble and Words with Friends player.

ABWA National Conference

70th Anniversary Celebration

JOIN US IN KANSAS CITY, MISSOURI ON OCTOBER 2-5

Early Bird Registration ends August 21, 2019

Link to conference PDF [here](#).



FEATURED ARTICLE

From **ACHIEVE**

Asking Questions to Enhance Your Strategic Thinking

The foundation of effective strategic thinking and strategy development is knowing how to ask the right questions. Learning to ask the right questions can be difficult because most people only know how to ask superficial questions that have easy answers. Asking challenging questions allows you to be more impactful in critical situations, have a greater influence on outcomes and help your organization achieve greater results.

- Ask questions that matter
- Constructing your strategic questions
- Getting answers to improve your strategic insight

What critical questions do you need to ask to improve your business?

The Proud Code of Conduct

The Proud Code of Conduct was developed as a means of guiding all members in making ethical decisions. The broad statements of the code of conduct that are listed below are not expected to cover all conduct for all situations. This is why the Proud Code of Conduct was created as a living and fluid code.

- All members will serve as goodwill ambassadors for the American Business Women's Association.
- Members will not allow their personal beliefs and convictions to interfere with the representation of ABWA's mission.
- Members will always treat their member colleagues, guests, vendors and sponsors with honesty, respect, fairness, integrity, responsibility, kindness, and in good faith.
- Members will maintain compliance with ABWA National, Chapter, Express Network and Council Bylaws.
- Members will not use their personal power to advance their personal interests.
- Members will strive for excellence in their professions by maintaining and enhancing their own business knowledge and skills, and by encouraging the professional development of other members.

ABWA Core Values

1. Giving Members a voice
2. Treat People with dignity (Proud Code of Conduct)
3. Lifelong learning
4. Focus on creating value for members
5. Achievement
6. Visionary leadership
7. Focus on the future
8. Focus on results
9. Manage by fact
10. Management for innovation



<http://www.abwa-soaringeagles.org/>

MISSION STATEMENT



THE MISSION OF THE AMERICAN BUSINESS WOMEN'S ASSOCIATION IS TO BRING TOGETHER BUSINESS WOMEN OF DIVERSE OCCUPATIONS AND TO PROVIDE OPPORTUNITIES FOR THEM TO HELP THEMSELVES AND OTHERS GROW PERSONALLY AND PROFESSIONALLY THROUGH LEADERSHIP, EDUCATION, NETWORKING SUPPORT AND NATIONAL RECOGNITION.